



### SECURED AUTO LOANS 2020-2015 Year Models

|    | Max Term    | 36 months | 48 months | 60 months | 72 months<br>minimum \$10,000 |
|----|-------------|-----------|-----------|-----------|-------------------------------|
| A+ | 740+        | 2.75%     | 2.99%     | 2.99%     | 3.50%                         |
| A  | 700-739     | 2.99%     | 3.00%     | 3.25%     | 3.70%                         |
| B  | 660-699     | 4.00%     | 4.25%     | 4.50%     | 5.25%                         |
| C  | 620-659     | 6.75%     | 7.50%     | 7.50%     | 8.50%                         |
| D  | 575-619     | 11.25%    | 11.75%    | 12.00%    |                               |
| E  | 574 or Less | 14.25%    | 14.50%    | 14.50%    |                               |

## SECURED AUTO 2014 & OLDER

|    | Max Term    | 36 months | 48 months | 60 months |
|----|-------------|-----------|-----------|-----------|
| A+ | 740+        | 3.25%     | 3.50%     | 3/75%     |
| A  | 700-739     | 3.75%     | 4.00%     | 4.25%     |
| B  | 660-699     | 5.00%     | 5.25%     | 5.75%     |
| C  | 620-659     | 8.75%     | 9.00%     | 9.00%     |
| D  | 575-619     | 12.72%    | 12.50%    | 12.75%    |
| E  | 574 or Less | 14.50%    | 14.50%    | 14.50%    |

## OTHER SECURED 2020-2015 Year Models

|    | Max Term    | 36 months | 48 months | 60 months | 72 months<br>minimum \$10,000 | 84 months<br>minimum \$15,000 | 120 months<br>minimum \$20,000 |
|----|-------------|-----------|-----------|-----------|-------------------------------|-------------------------------|--------------------------------|
| A+ | 740+        | 4.75%     | 5.00%     | 5.25%     | 5.75%                         | 6.25%                         | 7.25%                          |
| A  | 700-739     | 5.00%     | 5.25%     | 5.50%     | 6.00%                         | 6.50%                         | 7.75%                          |
| B  | 660-699     | 6.00%     | 6.50%     | 6.75%     | 7.25%                         | 8.00%                         | 9.00%                          |
| C  | 620-659     | 8.75%     | 9.25%     | 9.75%     | 10.50%                        |                               |                                |
| D  | 575-619     | 13.00%    | 14.25%    | 14.75%    |                               |                               |                                |
| E  | 574 or Less | 14.75%    | 14.75%    | 14.75%    |                               |                               |                                |

## OTHER UNSECURED 2014 & Older

| Max Term |             | 36 months  | 48 months  | 60 months  | 70 months<br>minimum \$10,000 |
|----------|-------------|------------|------------|------------|-------------------------------|
| A+       | 740+        | 5.00% APR  | 5.25% APR  | 5.50% APR  | 6.00% APR                     |
| A        | 700-739     | 5.25% APR  | 5.50% APR  | 5.75% APR  | 6.00% APR                     |
| B        | 660-699     | 6.00% APR  | 6.50% APR  | 7.00% APR  | 7.50% APR                     |
| C        | 620-659     | 9.25% APR  | 9.75% APR  | 10.25% APR |                               |
| D        | 575-619     | 12.75% APR | 14.00% APR | 15.00% APR |                               |
| E        | 574 or Less | 14.75% APR | 14.75% APR | 15.00% APR |                               |

## VISA RATES

### CREDIT SCORE

### RATE

700+

9.99% APR

660-699

11.40% APR

659 OR LESS

14.40% APR